i	Pg 1 of 65			
1	UNITED STATES BANKRUPTCY COURT			
2	SOUTHERN DISTRICT OF NEW YORK			
3				
4	In Re:		: 08-11153 (MG)	
5			: One Bowling Green : New York, New York	
6	Debtor.		April 2, 2008	
7	EDANGODIDE OF MOTIONS			
8	TRANSCRIPT OF MOTIONS  BEFORE THE HONORABLE MARTIN GLENN  LINETED GENERAL PARKETURES. THESE			
9	UNITED STATES BANKRUPTCY JUDGE			
10	APPEARANCES:			
11				
12	For the Debtors:	MARCIA GOLDSTI Weil, Gotshal	& Manges LLP	
13		767 Fifth Aver New York, New		
14	For the Bondholders: PAUL SILVERSTE			
15	Committee	Andrews Kurth LLP 450 Lexington Avenue New York, New York 10017		
16	Des Tubin Destruction			
17	For Lubin Partners:	GERALD C. BENI O'Melveny & My	vers LLP	
18		7 Times Square New York, New		
19	For the U.S. Trustee:		United States Trustee	
20		Assistant Unit	PE DAVIS, ESQ. ted States Trustee	
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25				
		(Appearances	continued on next page)	

## APPEARANCES CONTINUED:

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New York, New York 10005

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3 THE COURT: Good morning, counsel. 1 2 We're here on No. 08-11153, Lexington Precision Corp. 3 Before we begin I want to bring to everyone's attention a matter that my chambers discovered last night and 4 5 advised the debtor's counsel; in reviewing the first day motion 6 papers, specifically with respect to the debtor-in-possession 7 financing motion, in reviewing those papers we observed that 8 O'Melveny & Myers is counsel to the DIP lenders. I am a retired partner of O'Melveny & Myers and receive retirement 9 10 income from the firm. Consequently, I may not hear any matter 11 in which O'Melveny & Myers appears. That doesn't necessarily mean that I need to recuse from the entire case but I do need 12 13 to have a better understanding of the role that O'Melveny & 14 Myers has in this matter. As I say, the only place where we 15 observed this was in the debtor-in-possession motion. So to be clear, at a minimum I will not hear the DIP and cash collateral 16 17 motions. Another Judge is prepared to hear those this morning. 18 The issue for me is whether I need to recuse myself 19 from the entire case or only from the DIP and cash collateral 20 motions. As I say, we advised -- one of my clerks advised 21 Weil, Gotshal of these basic facts last night. No one else who 22 is here was aware of that. 23 Let me ask -- and this isn't going to be the final 24 word on it -- but whether any parties-in-interest, debtor or 25 anyone else, objects to my handling of matters other than the

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   DIP and cash collateral motion? I don't mean to put anybody on
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    the spot and no offense will be taken by it. So if the case
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   needs to go back on the wheel, it will go back on the wheel
    this morning. I still reserve the right -- after I understand
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    better what O'Melveny's role is I may decide that I need to
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    recuse myself anyway but maybe somebody could address what
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    O'Melveny's role is.
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              MR. BENDER: Good morning, Your Honor. Gerald Bender
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    of O'Melveny & Myers.
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              THE COURT: We've never met before.
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              MR. BENDER: We've never met before.
              THE COURT: Mr. Bender came to the firm after I left.
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              MR. BENDER: That's correct, Your Honor. Just last
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    May.
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              I have been representing Lubin Partners and acting on
    behalf of the DIP lenders in connection solely with respect to
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    the DIP loan that they offered to make and agreed to make on
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    behalf of the debtors and for the past, I'd say, three or four
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    weeks we've been engaged in negotiations and discussions with
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    the debtors and interacting with the pre-petition lenders with
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    respect to that DIP loan and the cash collateral and how the
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    two would work together and --
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              THE COURT: Let me ask you, Mr. Bender, in reviewing
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    -- I think it was probably the 1007 affidavit -- last night I
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    observed that Mr. Lubin is also one of the owners of subdebt
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    and I don't know whether that's through Lubin LLC or held
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    differently. He's also a common stockholder. Are you
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    representing Mr. Lubin or the holder of the subdebt?
              MR. BENDER: I think that was the general idea but I
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   haven't discussed that with Mr. Lubin but, honestly, Your
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   Honor, it's just really been with respect to the DIP loan and I
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   have not had any actions or interactions with respect to
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    anything else. So if that's a problem, then the answer is I
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   won't have to do that.
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              THE COURT: All right. Thank you, Mr. Bender.
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             MR. BENDER: Okay. Thank you.
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              THE COURT: Does someone else want to be heard on
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    this subject?
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              MR. SILVERSTEIN: Yes, Your Honor. Paul Silverstein
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    from Andrews, Kurth. I represent the ad hoc bondholders
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    committee in this case.
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              THE COURT: Yes.
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             MR. SILVERSTEIN: This is about eighteen months old
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    although it's not been in this Court. It's been --
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              THE COURT: Right.
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              MR. SILVERSTEIN: -- an attempt to simulate what
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    should have happened outside this Court.
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              I don't really have a position on Your Honor's
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    comments about the O'Melveny connection but I think Your Honor
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    needs to be apprised of the facts just so Your Honor can
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6 1 understand what's going on here. 2 THE COURT: Yes. 3 MR. SILVERSTEIN: This is basically from our perspective an effort by Mr. Lubin, Mr. Delano, by those who 4 manage this company and own the significant equity stake in 5 6 this company to essentially entrench themselves and keep this 7 company to the detriment of the creditors who obviously want to 8 be paid. So Messrs. Lubin and Delano occupy a lot of roles here; not only do they own some subordinated debt, they have 9 10 some of the bond debt of which my clients own 75 percent of, 11 they own 50 odd percent of the equity and so, again, this 12 doesn't address your comments --13 THE COURT: Yes. MR. SILVERSTEIN: -- and Your Honor will deal with 14 15 that as Your Honor deems appropriate and sees fit and I'm sure 16 I don't have an objection but the history that's painted in the 17 pleadings that were submitted in connection with the first day 18 of the petition are to a large extent fictionalized in terms of 19 the history so there's another story which we would like at 20 some point to tell. I know today is not the day to tell the 21 whole story --22 THE COURT: Right. MR. SILVERSTEIN: -- but I think we'd like to touch 23 24 on some of those points. That's my only comment on that. 25 THE COURT: Okay, Mr. Silverstein, thank you. Anyone

7 else want to be heard on this subject? 1 2 MS. GOLDSTEIN: Your Honor, Marcia Goldstein of Weil, 3 Gotshal on behalf of the debtors. We do not object to Your Honor conducting the case. 4 5 We understand your issue with respect to the DIP loan and cash collateral motions. I do take issue for the record that 6 7 anything in our pleadings is fictionalized, I just want to be 8 sure that Your Honor understands that and --9 THE COURT: I thought you were going to agree but I 10 mean I'm surprised --11 MS. GOLDSTEIN: -- we will reserve arguments about -12 - this is a one issue case which you'll identify as you proceed 13 with it. It's about the valuation of the company and the 14 allocation of the equity and there will be evidence -- not on 15 the first day, of course. THE COURT: Yes, and I see that from the 1007 16 17 affidavit that management believes that there's substantial 18 equity value so I understand that will be an issue. 19 MS. GOLDSTEIN: Yes. But, Your Honor, I would point 20 out as you, yourself, identified that Mr. Lubin and Lubin 21 Partners, in particular, Mr. Delano is not part of the DIP 22 lenders so I just want to clarify that. But we represent the 23 company. So Weil, Gotshal will not be representing Mr. Lubin 24 or Mr. Delano in any individual capacities in this case --25 THE COURT: Okay.

8 MS. GOLDSTEIN: -- and there may be a time -- it 1 2 hasn't happened yet -- where Mr. Bender is asked to represent 3 Mr. Lubin or Lubin Partners. I can't answer that question and it would probably not be the case if they would seek multiple 4 5 lawyers with their multiple hats. So I just wanted to make 6 sure that everybody understood our role versus the potential 7 role of O'Melveny. 8 THE COURT: Okay. Is anyone here from the UST? 9 MS. DAVIS: Good morning, Your Honor, Tracy Hope 10 Davis, assistant U.S. Trustee to Diana Adams, the U.S. Trustee. 11 I haven't had the pleasure of appearing before you. 12 THE COURT: Good morning. 13 MS. DAVIS: I have nothing to comment on with respect 14 to Your Honor's decision as to whether or not you would keep 15 the case or not. I'll communicate to Your Honor that we have been in lengthy discussions with debtor's counsel with respect 16 17 to this case for, I would say, probably the last two to three 18 weeks. I will add to that, however, Your Honor, that, 19 unfortunately, we were not able to get blackline copies with 20 respect to some -- reflecting some of the concerns that we 21 raised until just this morning. While counsel did send them to 22 us last night it was after, unfortunately, our hours that we 23 keep in our office. 24 THE COURT: Right. 25 MS. DAVIS: So it's possible that some of our

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    communications might slow up your proceedings but what we would
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    request, Your Honor, respectfully -- and I did confer with
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    counsel very briefly to advise her -- we may ask that any order
    that Your Honor considers today or that your successor if that
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    should occur considers today, we have an opportunity to review
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    before they get entered.
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              THE COURT: Okay.
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              MS. DAVIS: Thank you.
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              THE COURT: All right. Ms. Goldstein.
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              MS. GOLDSTEIN: Your Honor, I would just like to make
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    one correction. Mr. Lubin just advised me that it is not the
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    case that O'Melveny would be asked to represent Mr. Lubin
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    individually.
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              THE COURT:
                          In what?
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              MR. GOLDSTEIN: Mr. Lubin individually with respect
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    to individual holdings.
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              THE COURT: Okay. All right.
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              I'm reserving decision whether to recuse myself
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    entirely from the case. We'll proceed now with the first day
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   motions other than the DIP and cash collateral motions. These
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    are, really, for the most part administrative and so if someone
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    winds up inheriting the case today, you know, so be it. But
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    we'll go forward with that.
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              Let me ask, does anybody else want to be heard on
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    this recusal issue?
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10 1 [No response.] 2 THE COURT: Okay. My chambers will advise you --3 we'll see what time we finish. I think we had told Weil, Gotshal last night -- I have an all-day mediation starting at 4 ten o'clock so we'll go as far as we can on matters but we're 5 adjourning, certainly, a few minutes before ten o'clock and 6 7 with respect to who will handle the DIP and cash collateral 8 motions, I need to confer with Chief Judge Bernstein -- if he is able to confer with me because of the Weil, Gotshal 9 10 connection -- about who will handle the DIP and cash collateral 11 motions and whether just on the recusal issue generally, I 12 think that he won't be impaired from talking about those 13 issues, he just can't take the case. So at least one of my 14 colleagues has already indicated he is available later this 15 morning to handle the cash collateral and debtor-in-possession financing motion but, Ms. Goldstein, are you going to speak? 16 17 MS. GOLDSTEIN: Yes. 18 THE COURT: Go ahead. 19 MS. GOLDSTEIN: Your Honor, first, I know that you 20 have a full day today on another matter and we appreciate your 21 making the time early this morning. Let me make some 22 introductions. My team is here; Victoria Barns [Ph.] at 23 counsel table, Don Rubick [Ph.] behind her and there's probably

Also, from the company, I would like to introduce you

Conraid -- I can't see him but Conraid Sang [Ph.] is also here.

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    to three of their executive officers who are here; Michael
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    Lubin [Ph.], who is sitting in the second row who is the
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    chairman of the board of directors and co-chief executive
    officer, Warren Delano, right behind me who is the president
 4
    and co-CEO and Dennis Welhouse [Ph.], who is the senior vice
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    president and chief financial officer.
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              I think from the standpoint of, I know, your time
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    today -- although I guess we opened up a little more time --
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              THE COURT: We did.
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              MS. GOLDSTEIN: -- what I would propose is give a
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    little bit of background on the company, a very brief summary
    of the circumstances of the filing and then proceed with the
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    first day motions, at least the procedural motions.
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              THE COURT: Okay. Anything that's in the 1007
    affidavit I've read carefully so you don't need to repeat
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    what's in the affidavit.
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              MS. GOLDSTEIN: We won't take a lot of time on those.
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              THE COURT: Okay.
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              MS. GOLDSTEIN: With respect to substantive motions
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    other than the cash collateral and DIP financing, we do have
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    three motions that come up under Section 363; a motion to pay
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    the common carriers, a motion to continue a customer program
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    and also a motion to pay wages and to continue employee
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    benefits. I do have some proffers of testimony from Mr.
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    Welhouse on those. Then we also, Your Honor, had filed -- we
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12 also have a cash management motion and we had filed a motion 1 2 with respect to investment guidelines. Because the U.S. Trustee would prefer that that not be considered until the 3 final hearing, on reflection yesterday we determined that we 4 would not proceed with the investment guideline motion today 5 6 but, instead, ask the Court to defer it to the final hearing 7 and we've modified our proposed order on that. 8 THE COURT: Okay. 9 MS. GOLDSTEIN: So basically we're asking you for a hearing date rather than a substantive ruling. 10 11 THE COURT: All right. MS. GOLDSTEIN: We did file an affidavit from Epic 12 13 We will be asking for approval to retain them but in 14 the meantime there is an affidavit from them that notice of the 15 commencement of the case and of this hearing has been faxed to the largest thirty creditors and we did send copies of the 16 17 first day pleadings to the U.S. Trustee, bondholders' counsel, 18 that's Mr. Silverstein, and John Tishler, who is counsel -- he 19 is here -- for the pre-petition senior secured lender. 20 With respect to the blacklined pleadings, I will be 21 in a position to provide the Court with what the changes are. 22 Most of the blacklining was in the DIP and cash collateral 23 motion because we were discussing many of those things with the 24 bank counsel right until yesterday. 25 THE COURT: Right.

MS. GOLDSTEIN: So I think, frankly, that with that being a little later this morning there probably is time to go through those items with the U.S. Trustee.

THE COURT: Okay.

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MS. GOLDSTEIN: In terms of the background to the company, we have filed two debtors; Lexington Precision Corporation and Lexington Rubber Group, Inc. Lexington Rubber Group, Inc. is a wholly-owned subsidiary of Lexington Precision Corporation. They have a number of businesses which we'll talk about but it's two companies. The corporate headquarters is in New York, New York, there's also an administrative office in Cleveland, Ohio and manufacturing divisions in Rochester, New York; Jasper, Georgia; Rockhill, South Carolina; Vienna, Ohio and North Canton, Ohio. As of the end of February, Lexington had approximately 665 employees. Lexington manufactures large volumes of high quality rubber and metal components for use primarily in automobiles and medical devices. There are two operating segments not surprisingly called the rubber group and the metals group. The rubber group comprises the majority of Lexington's assets; manufacturing high-precision rubber components for the automotive and medical device industry. Their products include insulators for ignition systems, connector seals for wire harnesses and molded rubber products medical devices. Manufacturing these products at specified product lines, the rubber group has actually excelled in

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   manufacturing high-tolerance parts that others in their
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   marketplace have not achieved. The metals group manufactures
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   high-volume aluminum, brass, steel and stainless steel
    components, machines from bars, forgings and cold-headed
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    blanks, primarily for automotive customers.
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              Now, to put some context to what I just said in terms
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    of all those parts, we do actually have with us the pieces that
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    our client manufactures. I'm not making an offer of evidence
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    of any kind but it could put some context to what this company
    does. May we approach?
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              THE COURT: Certainly.
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                 [Court examining pieces of equipment.]
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              THE COURT: Okay.
              MALE VOICE: Well, I don't know if they want to a
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15
    speaking objection [sic].
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              THE COURT: You can take them now or later.
17
    okay. Sure.
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              MS. GOLDSTEIN: Your Honor, we'll take them back at
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    the appropriate time but we thought it would put context to
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    your -- these are technologically advanced components and they
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    actually occupy a significant market share in their markets and
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    they sell these rubber and metal components to other
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    manufacturers, particularly, Tier 1 automotive suppliers which
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    include General Cable Corp. and Delphi Corp. and also,
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    increasingly, these are sold in the after market.
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1 In terms of the company's capital structure, the 2 company has secured loans pre-petition from Capital Source 3 Finance Company, a revolver and term loan in the aggregate amount of approximately \$21 million. That is secured by a 4 first priority lien on all of the debtor's personal property 5 and a second priority lien on the real property. CSC Mortgage 6 7 is also a secured lender with term loans in the aggregate 8 amount of \$15 million, the majority of which is outstanding and they have a first priority lien on the debtor's real property 9 10 and a second priority lien on personal property. So, 11 essentially, between those two loans all the debtor's property is encumbered. Unsecured debt is comprised of senior 12 13 subordinated notes which were issued by Lexington Precision in 14 the amount of approximately \$34 million. It's senior 15 subordinated notes and they're due August 1st or were due August 1, 2009 with interest payable quarterly and that is one 16 17 issue of notes in which Mr. Lubin and Mr. Delano hold 18 approximately 22 percent. There are junior subordinated notes 19 in the amount of \$346,000.00 with interest payable quarterly. 20 Mr. Lubin is the sole holder of those notes. 21 THE COURT: When you say he's the "holder," is it 22 through Lubin LLC or does he hold it differently? 23 MS. GOLDSTEIN: I believe these are held by Mr. Lubin 24 individually. 25 THE COURT: I'm sorry?

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              MS. GOLDSTEIN:
                              Individually.
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              THE COURT: Thank you.
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              MS. GOLDSTEIN:
                              The trade debt of Lexington as of the
    last count was $6.8 million. The equity holdings, Your Honor -
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    - this is a publicly-traded company with over $5 million shares
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    of common stock outstanding and 3,300 shares of preferred
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    stock. Now, although it is a publicly-traded company, it's
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    traded over the counter and very, very thinly traded with only
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    .2 percent of the outstanding stock traded during the past six
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   months.
             Approximately seventy percent of the common stock is
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   held by Lexington Precision's officers, directors and
    affiliates. As of the year-end, the unaudited consolidated
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    financial statements reflected assets at book value totaling
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    approximately $52.6 million, liabilities totaling approximately
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    $88.5 million --
              THE COURT: What's the status of the audit?
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              MS. GOLDSTEIN: I am not sure, Your Honor, what the
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    status of the audit is. I can --
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              MR. WELHOUSE: The audit has just been finished and
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    we're in the process of completing the Form 10(k).
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              MS. GOLDSTEIN: Your Honor, I don't know if you heard
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   Mr. Welhouse but the audit is being finished and we're in the
23
   process of completing the 10(k).
24
              THE COURT: Okay. Who are the auditors?
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             MS. GOLDSTEIN:
                              The auditors?
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17 MR. WELHOUSE: Maile & Berquist [Ph.], Pittsburgh. 1 2 MS. GOLDSTEIN: Now, I mentioned the book value of 3 the assets, however, I think as Your Honor indicated, you noted in our papers the debtors believe that indicative letters of 4 intent that Lexington received in connection with its an 5 6 attempt at an out-of-court restructuring would indicate that 7 the market value of these assets significantly exceeds \$52.6 8 million book value. Just as an example, one of the facilities -- the Rockville facility -- has a book value of \$5 million 9 10 but, specifically, a purchase offer for that facility gave an 11 indicative value of \$32 million. So one issue in this case, as you can tell from the 12 13 opening remarks of counsel, and perhaps the only issue that will be disputed down the road is the valuation of this 14 15 company. The debtors have a positive EBITDA, which is another factor that will go into that consideration and in fact the 16 17 consolidated revenues and EBITDA from the rubber and metals 18 group in 2007 were approximately \$88.5 million and \$11.7 19 million respectively. THE COURT: So what's the annual debt service then? 20 21 MS. GOLDSTEIN: The annual debt service -- I don't 22 think I have that number handy. I can get that number for you, 23 Your Honor, but the annual debt service --24 THE COURT: Well, I understand you've got great 25 EBITDA but that's before paying interest so --

18 MS. GOLDSTEIN: We understand. This is a balance 1 2 sheet restructuring. 3 THE COURT: Right. MS. GOLDSTEIN: The company today is over-levered. 4 5 THE COURT: I would be interested in knowing what the annual debt service has been but, go ahead, Ms. Goldstein. 6 7 MS. GOLDSTEIN: Okay. We'll get you that figure. 8 As I indicated in terms of the financial 9 circumstances of the company at least from the debtor's point 10 of view these are health businesses generating revenue but they 11 do require a restructuring of the balance sheets; I'm talking about over-leverage and also interest rates that at some point 12 13 were excessive in today's market. In terms of their business, again, they are the 14 15 leading manufacturer of insulators for automobile ignition 16 systems and hold 55 percent of the after market and thirty percent of the OEM market in that business and the leading 17 18 manufacturer of connector seals in North America. As far as 19 the medical division is concerned, the net sales are \$16 20 million. 21 Your Honor, the point of all of this is really just 22 to show what the operations are like. We'll be getting into 23 this much more detailed later in the case. 24 THE COURT: All right. 25 MS. GOLDSTEIN: Despite this business being a healthy

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and solid and revenue-generating business they have, indeed, been impacted by the decline in the U.S. based auto parts manufacture in the U.S. auto industry and this has had an effect upon their sales volume. I mentioned that one of their largest customers, Delphi, is still in Chapter 11. They have suffered in recent times some liquidity issues. There have been reductions in orders because of the auto industry situation, also, start-up costs for Rock Hill's division's program for surgical devices and, frankly, it's been this combination of factors impacting the company's liquidity that led to missed interest payments on the senior subordinated notes starting in November 2006. That caused cross-defaults to the secured facilities and until recently the company was able to engage in negotiations with these parties and have forbearance agreements with the secured lenders. The cost of those forbearance agreements, however, has been significant; over \$2.1 million in fees and expenses to date with respect to a secured lender forbearance agreement and with respect to the ad hoc committee of senior subordinated notes which essentially is comprised of six hedge funds which hold approximately 74 percent of the senior subordinated notes. So when you add that to the 22 percent that is owned by Mr. Lubin and Mr. Delano the entire issue is practically accounted for. The exchange with the bondholders for a forbearance agreement was pushing the interest rate from twelve to sixteen percent and so accrued and

unpaid interest on the bonds today is \$8.8 million.

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In terms of Lexington's efforts at restructuring and deleveraging, they've hired W.Y. Campbell [Ph.]. We will be filing a motion to retain them in this case but pre-petition they were hired to assist in selling some of the assets. They solicited numerous offers for various assets including the latest offer that I've already mentioned which was to purchase the rubber group's Rock Hill, South Carolina facility for \$32 million. The debtors also went out to seek alternative financing for the company and they did get a commitment for a loan that would replace the existing secured facilities. Your Honor, we think that commitment, although it will have to be redone, forms the basis for an ability to get exit financing for this company down the road. However, in late January the forbearance agreements with both the subordinated noteholders and with the senior lenders expired. The company sought a further extension from the ad hoc committee to pursue the Rock Hill sale but the ad hoc committee's terms were not acceptable to the company and were not achievable by the company and any further discussion was not successful.

It's the company's view that unlike other automotive part suppliers currently in bankruptcy, the debtors believe that their businesses have been less adversely effected by recent economic conditions because a substantial portion of their business is derived from after market products that's 55

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21 percent and also the high manufacturing standard of their product makes it difficult for other manufacturers to compete with them for these specific products. So, here we are, Your Honor. Those are the circumstances of the filing. Again, this is a case about a balance sheet restructuring. I think at least this side of the table -- the debtors and we think it's unfortunate that the company had to seek Chapter 11 protection but it did become apparent that we were at a stalemate with our bondholders as to how to restructure the balance sheet and how to achieve longterm viability for the company. Continued discussions were not leading anywhere and the company determined that Chapter 11 provided the best option at this time in terms of having a resolution of these issues. Again, because the company does not have any overbearing operational issues, we don't have any major contracts that we're seeking to reject, for example, no collective bargaining agreements that we have to deal with. Ιt is the company's intention to move forward as quickly as it can to propose a plan and to exit Chapter 11 as expeditiously as possible. THE COURT: Am I correct that two of the collective bargaining agreements expire this year? MS. GOLDSTEIN: That is correct, Your Honor, although

we don't anticipate that -- those will be dealt with in the

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   normal course.
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              THE COURT: Okay.
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              MS. GOLDSTEIN: We do not anticipate having to come
    to this Court to deal with the collective bargaining
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    agreements.
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              THE COURT: All right.
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              MS. GOLDSTEIN: As I mentioned, based on
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    conversations with a prospective lender we believe that we will
   be able to achieve exit financing to refinance at least the
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   pre-petition senior secured facility. The company also
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    believes that all creditors including the bondholders and
    including trade should receive full value for their claims and
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    that there will be sufficient value for the equity.
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              So on that note of background, I'd like to turn,
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    first, to the procedural motions.
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              THE COURT:
                          Yes.
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              MS. GOLDSTEIN: I don't know what order you'd like to
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    go in, Your Honor, but --
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              THE COURT: Mr. Silverstein, you wanted to be heard?
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              MS. GOLDSTEIN: I'm sorry?
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              MR. SILVERSTEIN: If I may, Your Honor, I know again
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    this is a preliminary first day hearing but if I can have
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    thirty seconds to sixty seconds to basically comment on Ms.
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    Goldstein's background because it's not from our prospective
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    particularly accurate in certain respects.
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              THE COURT: Just go ahead and do it rather than
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    giving a lead-in as to why you want to do it.
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              MR. SILVERSTEIN: I'm asking permission to do that,
    Your Honor.
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              THE COURT: Yes, go ahead.
 6
              MR. SILVERSTEIN: Thank you.
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              THE COURT: You know, I'm -- go ahead.
 8
              MR. SILVERSTEIN: Thank you, Your Honor.
9
              THE COURT: Nobody's positions are getting locked in
10
   here. These are first day motions.
11
              MR. SILVERSTEIN: I'm well aware of that and that's
12
    why --
13
              THE COURT: Please, go ahead. Just make your
14
    appearance again for the record.
15
              MR. SILVERSTEIN: Paul Silverstein of Andrews, Kurth
    for the ad hoc bondholder group.
16
17
              Your Honor, Ms. Goldstein is correct that management
18
    owns the bulk of the equity. Management owns twenty percent of
19
    the bonds that my client owns. Management owns the
    subordinated bonds. We view this as essentially -- although
20
21
    it's a public company it's essentially a closely-held company.
22
              The purpose of management's efforts here are
23
    essentially to preserve equity value and ownership for
24
   management because this is fundamentally their candy store,
25
    their business, it's what they do.
```

1 THE COURT: There's nothing wrong with preserving 2 equity value, Mr. Silverstein. MR. SILVERSTEIN: Well, there's nothing wrong with 3 preserving equity value if you can appropriately deal with 4 5 creditors and, you know, in terms of the history of this case a 6 year and a half ago the bonds went into default. My clients 7 entered into a forbearance agreement with the express 8 understanding in that forbearance agreement that the intent and the goal was that my clients would be paid for the sale of the 9 10 business or some sort of a refinancing transaction or both. 11 The contemplation was never that the company would sell a 12 couple of assets, in particular, a key asset such as medical 13 and if you look at what the company is essentially attempting 14 to do here is to essentially to leave the bondholders with a 15 minority equity position so Mr. Lubin and Mr. Delano and that crowd can keep control of the company and it's not payments 16 17 and, clearly, they're going to have to gerrymander an impaired 18 accepting [sic] class but that's way ahead of where we are 19 today. 20 THE COURT: It is. 21 MR. SILVERSTEIN: Way ahead of where we are today and 22 cram down issues are way premature. 23 But as far as -- Your Honor inquired how much 24 interest is and interest on the bonds --

THE COURT: What's the annual debt service?

25

25 MR. SILVERSTEIN: That service, I think, on the bonds 1 2 is roughly \$6 million a year. Indeed, the \$11 million EBITDA 3 number that the debtor used in its papers, I believe, doesn't reflect \$2 million of corporate overhead so the numbers are a 4 little bit skewed and rather than take more time, my point to 5 6 you is that in terms of the dynamic of this eighteen month old 7 or approximately eighteen month old situation there's another 8 side of the story that obviously needs to be explained to the 9 Court. 10 THE COURT: It doesn't effect joint administration 11 and all these other procedural --12 MR. SILVERSTEIN: It clearly doesn't effect -- it 13 effects the DIP which Your Honor is not dealing with but it 14 does effect joint administration. We have no objection to joint administration, we have no objection to paying employees, 15 16 we have no objection to --17 THE COURT: Whether it's me or someone else, you'll 18 have plenty of chance to express your views, Mr. Silverstein. 19 MR. SILVERSTEIN: I'm well aware of that but I did not want that to be forgotten and --20 21 THE COURT: That's fine. Okay. Because I have 22 limited time, let's move on with the motions. Okay? 23 Sixty seconds. I kept my word. MR. SILVERSTEIN: 24 THE COURT: Well, more or less. Go ahead, Ms. 25 Goldstein.

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26
              MS. DAVIS: Your Honor, if I may?
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 2
              THE COURT: Yes.
                                Just make your appearance, Ms.
 3
    Hope.
              MS. DAVIS: Yes.
                                Tracy Hope Davis for the U.S.
 4
 5
   Trustee.
              Your Honor, my points are two-fold. We would like
 6
7
    for the order, as all of the orders, to be all inclusive.
                                                               They
 8
    should provide that the motions are granted to the extent
   provided herein. We would appreciate that but at the current
9
10
    drafts they say the motion is granted and the reason that's
11
    significant is one of the requested reliefs in the joint
12
    administration order is that the debtor be allowed to file
13
    consolidated monthly operating reports. We have no problem
14
    with that. We'll probably confer with the debtor as to the
15
    substance of those reports but we want a breakdown as to
16
    disbursements per debtor. Thank you.
17
              THE COURT: Okay.
18
              Ms. Goldstein, I assume you have no problem with
19
    respect to the form of the orders that get approved conferring
20
    with the UST.
21
              MS. GOLDSTEIN:
                              No.
22
              THE COURT: I'll be here all day and anything that
23
    gets approved, if you get the orders to me by the end of the
24
    day they'll get entered today. Okay?
25
              MS. GOLDSTEIN: We shouldn't have a problem with
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27
    showing the U.S. Trustee all the orders and making sure that
1
 2
    she's comfortable.
 3
              THE COURT:
                          I don't expect so. Okay.
              MS. GOLDSTEIN: Your Honor, we did ask for the debt
 4
 5
    service so we'll give you those figures before proceeding with
    the orders or the motions.
 6
 7
              THE COURT: Okay.
 8
              MS. GOLDSTEIN: With respect to the bond debt at the
    contract interest rate of twelve percent, that would be a $4.1
9
10
   million annual debt service.
11
              THE COURT: Right.
12
              MS. GOLDSTEIN: Sixteen percent is no longer relevant
13
    because that terminated with the forbearance agreement.
14
              THE COURT: Right.
15
              MS. GOLDSTEIN: As to the bank debt, principal
16
   payments that would be due under the bank agreement are $3.2
17
   million a year and interest at the non-default contract rate,
18
    $2.5 million.
19
              THE COURT:
                          Okay.
20
              MS. GOLDSTEIN: With respect to the procedural orders
21
22
              THE COURT: Let's deal with joint administration
23
    first.
24
              MS. GOLDSTEIN: Joint administration, Your Honor, I
25
   wouldn't think there is anything controversial on that one.
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28
1
              THE COURT: It's granted. Okay.
 2
              MS. GOLDSTEIN: We will show the form of order on all
 3
    of these to the U.S. Trustee.
              THE COURT: Okay.
 4
 5
              MS. GOLDSTEIN: I don't think it's -- it was in the
 6
    letter that we sent you, Your Honor, but we also will ask for
7
    an order scheduling an initial case conference. It is in the
 8
   binder that you received and maybe we'd like to talk about the
    dates --
9
10
              THE COURT: Yes, we can talk about dates at the end
11
    and we'll talk about dates on the assumption that I still have
12
    the case.
13
              MS. GOLDSTEIN: Yes. Another procedural order is a
14
    request to extend the time to file schedules and statements of
15
    financial affairs.
              THE COURT: You asked for 45 days, I think.
16
17
    Trustee frequently wants to limit that to thirty but do you
18
    have any problem with the 45 days?
19
              MS. DAVIS: We do not, Your Honor, and in fact just
20
    for Your Honor's edification and the debtor's counsel's
21
    edification, we anticipate having an organizational leader
22
    [sic] in this case on April 11th and at that time we can maybe,
23
    hopefully, call on the creditors committee with respect to
24
    equity, I think, if that should arise [sic]. We'll communicate
25
    with counsel to get the list [sic].
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29 1 THE COURT: All right. So the request to extend the 2 time and file schedules is granted for the 45 days that you've 3 asked for. MS. GOLDSTEIN: Thank you, Your Honor. 4 5 We've also asked for authority for waiver to file a list of creditors and for approval of the form and manner of 6 7 notifying creditors of the commencement of the case. Instead 8 of filing a list of all creditors we would prefer to have the noticing agent service notice of commencement on all creditors 9 10 and parties-in-interest. 11 THE COURT: Let's deal with that first. If that's granted then this isn't going to be a problem. So let's deal 12 13 with retaining the noticing agent. 14 MS. GOLDSTEIN: Yes. We propose, Your Honor, to 15 retain Epic Systems. There are over 800 creditors and parties-16 in-interest in this case so, therefore, retaining a noticing 17 and claims agent is necessary. They will effect service of 18 motions and other pleadings, maintain the claims registry. At 19 this time we're not seeking retention of Epic as balloting 20 agent, that may come later. They are disinterested. They've filed an affidavit of Daniel --21 22 THE COURT: Just remind me which tab number in the 23 binder is that. 24 In Tab 11, Your Honor. MS. GOLDSTEIN: 25 THE COURT: Thank you.

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30
              MS. GOLDSTEIN: They have filed an affidavit as to
1
2
    their disinterest.
 3
              THE COURT: Any objections on retaining Epic?
              MS. DAVIS: No, Your Honor.
 4
 5
              THE COURT: All right. That motion is granted.
 6
              All right. Now let's come back to the --
 7
              MS. GOLDSTEIN: Now, let's go back to the list of
 8
    creditors.
9
              THE COURT: -- list of creditors.
10
              MS. GOLDSTEIN: So with the assistance of Epic we
11
    would, instead, propose to have the noticing agent service
12
    notice of commencement on all creditors and parties-in-
13
    interest, publish notice in The Wall Street Journal and all
14
    that would be done as soon as practicable once we know the 341
15
    hearing date from the U.S. Trustee.
16
              THE COURT: Any objection to that?
17
              MS. DAVIS: No, Your Honor.
18
              THE COURT: All right. That motion is granted as
19
    well.
20
              MS. DAVIS: We've also asked for notice procedures
21
   motion and we would propose to establish a master service list,
22
    obviously, including the Court.
23
              THE COURT: Which tab is this now?
24
              MS. GOLDSTEIN:
                              This is Tab 9.
25
              THE COURT: Tab 9.
                                  Thank you.
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31 MS. GOLDSTEIN: Sorry for going out of order. 1 2 THE COURT: All right. 3 MS. GOLDSTEIN: This would include, obviously, the Court, the United States Trustee, Weil, Gotshal, counsel for 4 the ad hoc committee, the proposed DIP lender counsel, any 5 statutory committee that is appointed and those who request 6 7 Service would include the top thirty unsecured 8 creditors until a committee is appointed. We also would request in that motion that the automatic stay not be 9 10 automatically lifted as 362(e) would provide with respect to 11 motions for stay relief that are adjourned on consent of both 12 parties beyond the thirty days. Essentially, Your Honor, we're 13 trying not to come back to the Court if the parties agree to 14 adjourn those motions. 15 THE COURT: Does anybody wish to be heard on that? 16 The twist was with respect to the automatic stay. Are there 17 any objections? 18 MS. DAVIS: No, Your Honor, with the exception that I 19 don't think there's been a mention with respect to those that 20 are pre-petition secured. Are they going to be noticed as 21 well? 22 Yes, they should be noticed. MS. GOLDSTEIN: 23 THE COURT: Are they in the order -- you'll make sure 24 it's in the order. 25 MS. GOLDSTEIN: I'll make sure they're in the order.

32 THE COURT: Okay. All right. Hearing no objection, 1 2 the motion on notice procedures is approved with the provision 3 regarding the automatic stay. MS. GOLDSTEIN: Thank you, Your Honor. 4 5 We also have a motion to approve an administrative 6 expense claim for goods ordered pre-petition but delivered 7 post-petition. We consider this as a procedural order because, 8 Your Honor, this is more of a comfort order. We wouldn't normally ask you for a comfort order on something where we're 9 10 satisfied that that would be the law. However, in dealing with 11 the vendors who supply the debtors with goods --THE COURT: Yes, I understand. 12 13 MS. GOLDSTEIN: -- it's a lot easier just to hand them this order. 14 15 THE COURT: Which tab again? I just need you to walk 16 me through the --17 No. 10. MS. GOLDSTEIN: 18 THE COURT: Thank you. 19 MS. GOLDSTEIN: So we have about 800 vendors that 20 supply the debtors and they have numerous pre-petition orders 21 that are awaiting delivery. It's about \$2.7 million in that 22 and in order to insure prompt delivery of those goods we're 23 seeking a comfort order if you will that grants an 24 administrative claim for those orders made pre-petition but not 25 delivered until after the commencement date and that is tab 10?

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33
              THE COURT: Any objection?
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 2
              MS. DAVIS: Your Honor, we do view it as a comfort
 3
    order.
           We defer to the Court.
              MR. SILVERSTEIN: Your Honor, I have no objection as
 4
 5
    to the question as to whether the folks who are getting paid
 6
    are listed on the thirty creditor lists that's [inaudible].
7
    But I clearly have no objection.
 8
              MS. GOLDSTEIN: Your Honor, I wouldn't be able to
9
    tell you if it's on our list of thirty creditors.
10
              THE COURT: Yes.
11
              MS. GOLDSTEIN: Some of them may very well be and
    they'll fall off if they're fully paid.
12
13
              MS. DAVIS: Yes, Your Honor, and I will just note
14
    that, indeed, one of the parts of the whole process of the
15
    claim committee involves, I think, a question and answer
   process where we actually ask those creditors what their claims
16
17
    are and whether they've changed from whatever their schedule
18
    [inaudible].
19
              THE COURT: Okay. That motion will be granted as
20
    well.
21
              MS. GOLDSTEIN: All right. Now, Your Honor, we have
22
    three motions: the wage and employee benefit motion, a motion
23
    to continue customer programs and a motion to pay common
24
    carriers that are tabs 16, 17 and 18. I have a proffer that I
25
    would like to offer in support of those motions from Dennis
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34 1 Welhouse. 2 THE COURT: Sure. 3 MS. GOLDSTEIN: And rather than my explaining them and then doing the proffer, I propose to go right to the 4 5 proffer. 6 THE COURT: Okav. 7 MS. GOLDSTEIN: Just one comment before I do that. 8 On particularly the motion to pay common carriers, we're seeking interim relief today just to pay common carriers. 9 10 agreed with the U.S. Trustee to put off for the final hearing 11 other elements of that motion including payments to inventory 12 processors. An inventory processor is a party to whom 13 Lexington would ship goods for a final process before it's 14 ready for delivery to the customer. Those would then be 15 shipped back to Lexington and then Lexington would ship them to 16 the customer. We are hoping that we do not experience any 17 glitches in terms of getting those processors paid. We believe 18 with the final order, hopefully, that it will be timely enough 19 not to create a problem but if we do have a problem we'd just 20 reserve our right to come back for expedited relief. Some of 21 them may in fact be covered by the comfort order. We're going 22 to look at that a little closely since the orders may have gone 23 pre-petition and the delivery may be coming post-petition. So 24 we may be able to cover that but I'd just like to reserve our 25 right to come back on that.

1 THE COURT: Okay.

MS. GOLDSTEIN: Your Honor, as I mentioned, I'm going to offer a proffer of Dennis J. Welhouse in support of the wage motion, the common carrier motion and the customer motion. Mr. Welhouse is the chief financial officer, senior vice president and assistant treasurer of Lexington Precision Corporation and Lexington Rubber Group, Inc. and I will refer to both of them as Lexington. Mr. Welhouse is present today and pursuant to Federal Rule of Evidence 103(a)(2), this Court may accept a proffer in lieu of his testimony.

Mr. Welhouse is thoroughly familiar with all material aspects of Lexington's day-to-day operations, business and financial affairs. If Mr. Welhouse were called to testify in support of the wage motion his direct testimony would be as follows: Mr. Welhouse holds a bachelors of business administration from the University of Wisconsin, Whitewater, where he majored in accounting and minored in economics. Mr. Welhouse is also a certified public accountant. Prior to joining Lexington, Mr. Welhouse was a controller at Moxness [Ph.] Products, Inc. from 1974 to 1980 and from 1970 to 1974 he was employed by a predecessor of Deloitte. Mr. Welhouse was appointed senior vice president and chief financial officer in June 2004. In these capacities Mr. Welhouse is responsible for overseeing all aspects of Lexington's financial operations.

Mr. Welhouse has over 35 years of experience in managing a

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company's financial operations. Mr. Welhouse would testify 1 2 that payment and continuation of employee pre-petition wages and health and welfare benefits is critical to Lexington's reorganization. He would testify that in the ordinary course of Lexington's business it incurs payroll obligations to 5 6 employees in the operating division facilities in Rochester, New York; Jasper, Georgia; Rockhill, South Carolina; Vienna, 8 Ohio and North Canton, Ohio for the performance of services. Mr. Welhouse would testify that as of February 29, 2008 9 10 Lexington employed 651 individuals of which 134 are salaried 11 employees, 517 are hourly employees and 22 individuals are on a 12 temporary basis through a temporary agency. Mr. Welhouse would 13 testify that Lexington's average monthly gross payroll for all 14 of their employees is approximately \$2 million and as of the 15 commencement date there are approximately \$364,000.00 of accrued and unpaid pre-petition wage and salary obligations. 16 17 This amount, frankly, is only the hourly employee obligations. 18 There is nothing due at this time, Your Honor, in salaried 19 employee obligations. Their normal course payroll for the 20 salaried employees was yesterday -- March 31st, not yesterday. 21 Those amounts are in inclusive of the local, state and federal 22 income taxes owing to the taxing authorities. Mr. Welhouse 23 would testify that as the amount of these wage and salary 24 obligations do not exceed the cap of \$10,950.00 per employee, 25 which is the cap as you know under Section 507(a)(4) of the

Bankruptcy Code. So there's nothing due to any employee in excess of that amount. Mr. Welhouse would testify that Lexington's obligations to the temporary agency for temporary employees is approximately \$70,000.00 for the period ending March 31, 2008.

Mr. Welhouse would also testify that in addition to the local, state and federal income taxes, Lexington is required to pay matching amounts from its own funds for social

security and Medicare taxes and additional amounts for state and federal unemployment insurance based on a percentage of gross payroll. As of the commencement date Lexington owes the appropriate taxing authorities approximately \$95,000.00 on account of wages and salaries incurred during the pre-petition period. With respect to the payroll taxes in particular, Mr.

Welhouse would testify that the portion of those taxes withheld from an employee's wages on behalf of the applicable taxing authority are held in trust by Lexington for the benefit of such taxing authorities.

Mr. Welhouse would testify that Lexington has established various employee benefit plans and policies for its employees. Such benefit plans and policies can be divided into the following categories; (1) medical and health insurance, life insurance, dental insurance and disability benefits, (2) vacation, personal days, sick time and holiday pay, (3) flexible spending, (4) 401(k) plans and (5) expense

38 reimbursement. Mr. Welhouse would testify that Lexington 1 2 sponsors several health and welfare plans including medical and 3 dental insurance, short-term and long-term disability insurance, life insurance and accidental death and 4 5 dismemberment insurance. He would estimate that Lexington's 6 aggregate monthly expenditures under the health and welfare 7 plans are approximately \$325,000.00. Mr. Welhouse would 8 testify that because of the manner in which expenses are incurred and claims processed under such plans it is difficult 9 10 for Lexington to determine with certainty the accrued 11 obligations under the health and welfare plans at any 12 particular time. Nevertheless, he would testify that Lexington 13 estimates that as of the commencement date it's accrued, unpaid obligations to their employees under the health and welfare 14 15 plans aggregate approximately \$544,000.00 as of the end of this March which represents a reserve for unprocessed claims. He 16 17 would further testify that the debtor's average accrued but 18 unpaid monthly obligations of \$544,000.00 divided by the number 19 of employees -- 651 -- would be approximately \$835.00 per 20 employee. 21 Your Honor, you're never going to know how much each 22 employee has so this is the best way to present those figures. 23 Mr. Welhouse would testify that as of the

commencement date the accrued and unpaid vacation, personal

days, sick time and holiday pay is approximately \$890,000.00

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which would average approximately \$1,360.00 per employee and if you take all of these amounts together with unpaid wages it is still less than the \$10,950.00 cap per employee under Section 507(a)(4).

With respect to the 401(k) plan Mr. Welhouse would testify that Lexington withholds from the wages and salary of participating employees contributions towards a 401(k) plan. In addition to employee contributions Lexington matches employee contributions at a rate of fifty percent of the employee's contribution up to a maximum contribution of three percent of such employee's annual compensation. Contributions by Lexington to an employee's 401(k) plan vests at a rate of twenty percent per year, commencing in the employee's second year of service and fully vests after six years of service. Mr. Welhouse would testify that as of the commencement date the obligations related to the debtor's contribution to prepetition 401(k) contributions aggregate approximately \$13,000.00.

Mr. Welhouse would testify that Lexington believes that most if not all of the pre-petition wage and benefit obligations as they relate to each employee are in the aggregate less than the \$10,950.00 cap. Mr. Welhouse would further testify that Lexington believes that sufficient assets are available to pay all wage and benefit plans in full under any plan of reorganization that may ultimately be proposed and

confirmed by this Court.

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Mr. Welhouse would also testify that the debtor's employees and offers either pay out-of-pocket for business expenses or use an American Express corporate card to make such purposes on behalf of the business. These individuals incur these expenses for the benefit of the debtor's businesses while traveling and include air fare, hotel, purchasing equipment and tools and other goods used in conjunction with the services provided by the employees to the debtors. In some instances the equipment, tools or other goods may only be purchased by credit card. Mr. Welhouse would further testify that it was the debtor's policy to reimburse employees for expenses incurred for the benefit of the debtors. As of the commencement date Mr. Welhouse would testify that pre-petition reimbursement obligations are approximately \$115,135.00. If debtors did not reimburse the employees for these expenses they would not only suffer immediate hardship but the debtors would risk the departure of such employees at a critical stage in these cases.

Mr. Welhouse would also testify that the debtors hold approximately \$10,600.00 of pre-tax income contributed by employees participating in the flexible spending program for the period January 1, 2008 through February 29, 2008 and these amounts represent property of the employees not the debtors.

Mr. Welhouse would testify as well that Lexington

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hires temporary employees to assist with among other things clerical and quality control work. The employment of a temporary agency is cost effective and is essential to the efficient management and administration of the debtor's businesses. If the debtors did not honor the pre-petition obligations to the temporary agencies the debtors risk that such agencies might cease doing business with the debtors, thereby, causing significant damage to the debtor's operations in excess of the small amounts they are owed.

Mr. Welhouse would testify that Lexington's businesses rely heavily on the ability to produce a superior product by employing skilled individuals whose efficiency maintains production level at acceptable costs. Mr. Welhouse would testify that any delay or failure to pay employee wages and employee benefits would be devastating to the morale, dedication, confidence and cooperation of these employees; unplanned or premature attrition during these critical stages of Lexington's restructuring would be devastating to Lexington's future prospects and without authorization to pay wages and benefits Lexington would suffer immediate and irreparable harm. Mr. Welhouse would testify that absent an order granting the relief requested by Lexington the employees will suffer undo hardship and in many instances serious financial difficulties as the amounts in question are needed to enable certain of these employees to meet their own personal

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    financial obligations. Without the requested relief the
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 2
    stability of Lexington would be undermined, perhaps irreparably
 3
   by the possibility that otherwise loyal employees would seek
    other employment alternatives.
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              Your Honor, that concludes the testimony on behalf of
 5
    the wage and benefits motion. I don't know if you prefer to
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7
    ask if there are any questions on that or --
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              THE COURT:
                          I do. Let me ask first. Does anybody
9
    wish to cross-examine on the wages and benefits?
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              MS. DAVIS: Your Honor, the U.S. Trustee would.
11
              THE COURT: Okay.
              MS. DAVIS: [Inaudible] unless counsel would like to
12
13
    supplement her proffer?
14
              MS. GOLDSTEIN: Your Honor, I'd be happy to
15
    supplement the proffer if I knew the subject.
16
              MS. DAVIS: We recognize the Court's limitations in
17
    time here.
18
              THE COURT: Why don't you just go over and confer
19
    with Ms. Goldstein and let her know what your areas -- does
20
    anybody else wish to examine?
21
              MR. SILVERSTEIN: No, Your Honor.
22
              THE COURT: Why don't you just confer with Ms.
23
    Goldstein so that she understands where your areas of concern
24
    are and perhaps she can supplement the proffer.
25
              MS. DAVIS: Yes and I don't want to articulate it to
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    the Court but our areas of concern are primarily the
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    [inaudible] of Section [inaudible] of the Bankruptcy Code.
 3
    They're primarily actually the expenses, Your Honor.
              THE COURT: Not under the Code, under the Rules.
 4
 5
              MS. DAVIS: I'm sorry, the Bankruptcy Rules
    [inaudible].
 6
 7
              MS. GOLDSTEIN: Yes. Your Honor, if that went to
8
    whether we are paying --
9
              THE COURT: Why don't the two of you just confer
10
    briefly and you may be able to resolve this issue.
11
              MS. DAVIS: Okay.
12
              MS. GOLDSTEIN: Okay.
13
                         [Pause in proceedings.]
              MS. GOLDSTEIN: Your Honor, my colleague, Mr. Lucas,
14
15
    is checking on a few points but I think the essence of which I
16
    thought I had already proffered what the U.S. Trustee is asking
17
    is how are the employees prejudiced.
18
              THE COURT: You're getting some further feedback.
19
                         [Pause in proceedings.]
20
              MS. GOLDSTEIN: I'm sorry, Your Honor.
21
              THE COURT:
                          That's all right. Go ahead.
22
                              The essential point that the U.S.
              MS. GOLDSTEIN:
23
    Trustee has asked us to supplement our proffer on is how will
24
    the employees be prejudiced if they're not required to wait the
25
    twenty days to a final hearing. Your Honor, as I indicated
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44 earlier in the proffer, the salaried employees which generally 1 2 would include the officers were paid on March 31st. We're not 3 asking for any relief with respect to those employees. With respect to the hourly employees -- these are the people working 4 in the plants -- we have a payroll coming up this week and then 5 6 they're paid again in two weeks. These people rely on their 7 paychecks every week to pay their own expenses. If we do not 8 make the payroll this week these employees will be irreparably injured because they need their money to pay their bills. 9 10 they do not receive their paychecks on time or if a paycheck 11 bounces that they received in the last payroll but hadn't 12 cashed or cleared yet they will be irreparably injured and we 13 believe that this relief is more than justified. 14 We were also asked whether and how the employees were notified of the filing. The division managers are meeting with 15 employees today to explain the filing, why it happened and what 16 17 it means to them. 18 THE COURT: Is there anything else in your proffer 19 that you want to add? 20 MS. GOLDSTEIN: Your Honor, I think there is nothing 21 else. I think in terms of insiders being paid since the 22 salaried employees are not covered, really, by this order we do

not believe that there are insiders who will be receiving any

that the U.S. Trustee asked about whose expenses were over

wages or salary pursuant to this order. There was one salesman

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45 \$11,000.00 and we clarified that as to that salesman that was 1 2 not compensation but reimbursement of expenses and I'm hoping 3 that that covers --MS. DAVIS: Yes, Your Honor. That's satisfactory 4 5 with respect to the issues that I have concerning factual 6 issues I have but I'll [inaudible] to make my judgment. 7 THE COURT: Okay. So you don't wish to cross-8 examine? 9 MS. DAVIS: No, I do not, Your Honor. 10 THE COURT: All right. So let's deal with this 11 motion right now since I don't know whether we're going to get 12 through everything so does anybody want to be heard on the wage 13 motion? 14 MS. DAVIS: Thank you, Your Honor. I trust Your 15 Honor does -- you have the Rule in front of you. I just want 16 to reiterate that the standard for obtaining relief of this 17 kind under the Rule is immediate and irreparable harm and, Your 18 Honor, the U.S. Trustee objects to the motion only to the 19 extent that the debtors seek to pay expenses to employees in 20 the amount of \$115,000.00 today, the first day of this 21 bankruptcy case. 22 Your Honor, if there is a hearing on this motion with 23 respect to this aspect of the relief that's being sought, the 24 hearing would be most likely on or before April 21st and we 25 submit to Your Honor that there is no prejudice shown here for

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    the Court to deny the relief at this time. In fact, the
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    debtors represent in the motion at Paragraph 38 that the
 3
    debtors are billed directly by American Express for the
    expenses charged on the corporate cards which they provide to
 4
    the employees and the directors and they are personally liable.
 5
 6
              Your Honor, typically, American Express sends the
7
   bills out on the 20th of the month and those bills are not due
 8
    until about the 15th or the 20th of the month and if Your Honor
   would adhere to perhaps a hearing scheduled on this motion as
9
10
    to this aspect of the motion on the 20th or the 21st of the
11
   month there would be no prejudice shown here to the employees.
    They would in fact be able to pay these bills.
12
13
              THE COURT:
                          I take it with respect to the hourly wage
14
    earners you're not objecting to the payment of their wages?
15
                         Not at all, Your Honor.
              MS. DAVIS:
                          You're talking about this is on expense
16
              THE COURT:
17
    reimbursement?
18
              MS. DAVIS: Purely expense reimbursement. Indeed, we
19
    think that the debtor has met their showing with respect to the
20
    payment of wages.
21
              Okay.
22
              THE COURT:
                          Okay.
23
                          That's really my point, Your Honor.
              MS. DAVIS:
24
              THE COURT: All right. Anybody else wish to be heard
25
    on this?
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47 MS. GOLDSTEIN: Your Honor, I would just like to 1 2 clarify one point. 3 THE COURT: Go ahead, Ms. Goldstein. MS. GOLDSTEIN: You know, in asking for the 4 5 reimbursement of expenses many of these expenses are incurred 6 on a corporate credit card which the company pays but then the 7 employees are held liable for and there is an AMEX bill due on 8 April 9th which is before the final hearing and, you know, if 9 the employees have to come out of pocket to pay that that could 10 be burdensome to these employees because the expenses they 11 incur for the company may well exceed the type of expenses they 12 would personally incur on their own credit card and it would be 13 THE COURT: Just remind me what's the total amount of 14 15 the expenses that you're seeking today. 16 The total amount that we are seeking MS. GOLDSTEIN: 17 is \$115,000.00. The AMEX bill due on April 9th is \$75,000.00. 18 MS. DAVIS: Your Honor, to the extent that this is an 19 obligation of the debtor to the company itself I would expect 20 that the cash collateral [inaudible] of this type of 21 [inaudible] debt would be paid as to the ordinary course 22 [inaudible] as it would in the ordinary course and the 23 employees do not have to bear this expense until it's approved 24 by the Court. So we have a committee that's been appointed to 25 address some of these issues and raise concerns they may have.

48 We're not talking about [inaudible], Your Honor. 1 2 So your position is that if the DIP or THE COURT: 3 cash collateral motion is approved and there's \$75,000.00 due on AMEX on April 9th that that could be paid? 4 5 MS. DAVIS: Yes, by the company without prejudice to 6 the employees. 7 MS. GOLDSTEIN: Your Honor, I think that was the 8 essence of the relief requested because no matter -- the April 9 9th payment is a pre-petition debt so we need the Court to 10 approve us paying that. I'm informed that the secured lender 11 does not object to cash collateral being used to pay that. One 12 way or the other we need the Court to approve the payment of 13 that \$75,000.00 because it relates to a pre-petition period but 14 the company can pay it. 15 THE COURT: Okay. Subject to the consideration of 16 the cash collateral and debtor-in-possession motions, the 17 objection is overruled but the payment is going to be subject 18 to the approval of the debtor-in-possession and the cash 19 collateral motions. All right? 20 MS. DAVIS: Thank you, Your Honor. 21 THE COURT: Okay. 22 MS. GOLDSTEIN: And we'll make clear that the order 23 allows the company to pay it on behalf of the employees. 24 THE COURT: Yes, that's fine. All right. Next. The 25 common carriers?

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MS. GOLDSTEIN: I think the next is the common carriers. Well, actually, I have the next one. The next tab is the customer programs, Your Honor.

THE COURT: Okay. I've got the customer programs. Go ahead.

MS. GOLDSTEIN: With respect to the debtor's motion for authority to continue their customer programs, Mr. Welhouse would testify that he has reviewed the debtor's motion and is familiar with its contents. He would testify and describe the debtor's customer programs as follows: Before the commencement of the Chapter 11 cases the debtors in the ordinary course of their businesses maintained a limited customer program which in effect enabled customers to return parts which did not meet customer specifications for replacement parts. Under this program the debtors would ship and the customers would expect replacement parts within one week or less. Frequently, the debtors would ship the replacement parts before the returned parts were received. Mr. Welhouse would testify that timely delivery of replacement parts is particularly important given many of the debtor's customers maintain just-in-time supply policies under which the parts are delivered just before the parts are needed. Because of the just-in-time policies, customers' expectations and operations are predicated on the prompt and timely delivery of parts including replacement parts. If the debtors cannot continue to meet expectations

50 customers may lose confidence in the debtors and seek 1 2 alternative part sources. Given the nature of these 3 expectations a delay in granting the requested authority could alienate customers which would adversely effect revenues and 4 5 subsequently undermine the debtor's ability to reorganize. 6 Mr. Welhouse would testify that relevant to the 7 potential harm to the debtor's estate the amounts at issue are 8 de minimis. As of the commencement date only an estimated \$20,000.00 worth of returns are being processed. Mr. Welhouse 9 10 would testify that given the above, granting authority to 11 continue the debtor's return program is in the best interest of the debtors and all parties. 12 13 That concludes the testimony. 14 THE COURT: All right. Does anybody wish to cross-15 examine on this subject? 16 [No response.] 17 THE COURT: Anybody have objections to this motion? 18 MS. DAVIS: Your Honor, the U.S. Trustee objects to 19 the motion that's being requested at this time again, Your 20 Honor, pursuant to Bankruptcy Rule 6003. We think the debtor 21 has to make an appropriate showing of immediate and irreparable 22 harm. 23 This goes to in the opening remarks commenting on the 24 fact that these debtors are leaders in this particular 25 industry, that the customers here basically cannot obtain these

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   parts from any other type of manufacturer or supplier and we
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 2
    submit, Your Honor, since this is the only game in town where
 3
    they would not go anywhere if they [inaudible] twenty days for
    this motion to be approved.
 4
              We think that a creditors committee, should one be
 5
 6
    appointed, have an opportunity to visit these programs and
7
    [inaudible].
 8
              THE COURT:
                          Okay. Ms. Goldstein.
9
              MS. GOLDSTEIN: Your Honor, we're asking the Court to
10
    balance here a de minimis cost against the need to service
11
    customers on a timely basis. That is what this business is
12
    about and the reason they're leaders is because they're capable
13
    of delivering a part when the customer needs it. I think a
14
    disruption in their ability to process replacement parts --
15
              THE COURT: Nothing stops them from shipping the
16
    replacement parts. The issue is where credits are going to
17
    wind up being given for returns. Am I wrong about that?
18
              MS. GOLDSTEIN: Well, I think that the replacement
19
    part is in effect -- we're not asking authority, I don't
20
    believe, to give credits but, really, to replace --
21
              THE COURT:
                          Isn't that effectively what you're doing?
22
                              -- it is a credit. Yes.
              MS. GOLDSTEIN:
23
              THE COURT: You can ship new parts and the issue is
24
    are they going to get a credit for the replacement or not. Am
25
    I wrong?
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52
              MS. GOLDSTEIN: Well, Your Honor, I don't think the
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2
    customer would appreciate if the new part is then charged again
 3
              So effectively it's a set-off and that's why we've
    to them.
    asked for authority and it really is a small amount as compared
 4
 5
    to the harm in terms of customer relations.
 6
              The key to this business is maintaining customer
7
    relations and this is really a small request and compared to
 8
    the harm that would inure to the company if they can't continue
9
    this even in the next twenty days --
10
              THE COURT: But they continue shipping the parts.
11
    Nobody is stopping them from continuing to ship parts including
12
    parts that are essentially replacement parts for allegedly
13
    defective components that they ship.
14
              All it means is waiting until a hearing after twenty
15
    days to sort out the credits for it.
              MS. GOLDSTEIN: Your Honor, may I just talk with my
16
17
    client for a minute about how they would normally handle this?
18
              THE COURT: Yes, please. Go ahead.
19
              They're not going to keep their customers waiting for
20
    parts.
21
                         [Pause in proceedings.]
22
              MS. GOLDSTEIN: Your Honor, as a practical matter
23
    what will happen is we'll keep shipping the parts --
24
              THE COURT: Yes, you will.
25
              MS. GOLDSTEIN: -- the customer will withhold the
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53
   portion of what they owe the company --
1
 2
              THE COURT: They will and in twenty days you'll work
 3
    it out. So the objection is sustained.
              MS. GOLDSTEIN: I assume in twenty days that will
 4
 5
    just be blessed.
              THE COURT: Well, then that's fine. In twenty days
 6
7
    there will be a committee and the committee can speak and I
 8
    assume there won't be any objections and then it will be
9
   blessed.
10
             MS. GOLDSTEIN:
                              Right.
11
              THE COURT: So the objection is sustained. It just
   means a matter of waiting for a final hearing.
12
13
             MS. GOLDSTEIN: Your Honor, is the result that we
    would continue to ship parts without an order?
14
15
              THE COURT: I'm not going to tell you about shipping
16
   parts.
17
             MS. GOLDSTEIN: All right.
18
              THE COURT: That does seem to me to be in the
19
    ordinary course of business.
20
             MS. GOLDSTEIN: All right. We will proceed in the
21
    ordinary course.
22
              THE COURT: Does the U.S. Trustee disagree about
23
    that?
24
              MS. DAVIS: No, Your Honor. Thank you.
25
              THE COURT: Okay. All right. Next.
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54
              MS. GOLDSTEIN:
 1
                              Okay.
 2
              THE COURT: Common carriers?
 3
              MS. GOLDSTEIN:
                              Common carriers.
              Your Honor, I mentioned earlier that in addition to
 4
 5
    common carriers at the final hearing we will also --
 6
              THE COURT: Warehouses.
 7
              MS. GOLDSTEIN: -- be dealing with inventory
 8
   processors and perhaps some other parties but with respect to
9
    common carriers, the debtor's motion covers certain undisputed
10
   pre-petition obligation owing to the common carriers and in
11
    terms of interim relief that's all we're going to be asking for
12
    today.
13
              THE COURT: Let me ask, does the UST have an
    objection on this motion?
14
15
              MS. DAVIS: Your Honor, our objection is similarly as
    laid out before under Bankruptcy Rule 6003.
16
17
              THE COURT: Well, here -- I'm sure Ms. Goldstein
18
    would make a proffer -- but here isn't the problem that a
19
    common carrier simply is going to not deliver?
20
              MS. GOLDSTEIN: Correct.
21
              THE COURT: Here, there is a real risk that if a
22
    common carrier holds the goods that are in transit and they
23
    don't get delivered, that's a real injury. I mean it's not
24
    like them just deciding to send replacement parts if there's a
25
   problem as in the customer care program. This one, if a
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55
    railroad decides, until we get paid we're not letting go of the
1
 2
    inventory --
 3
              MS. DAVIS: Indeed, Your Honor, the -- and thank you
    for the clarification.
 4
 5
              THE COURT: Am I wrong?
 6
              MS. DAVIS: No, you're correct, Your Honor, but I
7
   would just like to modify just to one extent. We're dealing
 8
   here with the interim relief that's being sought.
9
              Again, I don't need to reiterate the point that Your
10
    Honor would like the committee to have an opportunity to review
11
    and to revisit some of these issues. If that type of language
    can be carved into the existing order just so the committee
12
13
    would have a right to revisit it, that's all I ask.
14
              THE COURT: Let me hear your proffer quickly.
15
              MS. GOLDSTEIN: Your Honor, I think our proffer
    covers this point. I mean in fact our motion seeks to pay not
16
17
    just common carriers but --
18
              THE COURT: You've got somebody trying to whisper in
19
    your ear.
20
              MS. GOLDSTEIN: -- third party processors and
21
    warehouse --
22
              THE COURT: Why don't you get your --
23
                        [Pause in proceedings.]
24
              MS. GOLDSTEIN: All of these third parties possess
25
    the debtor's property and hold state law possessory liens and
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Mr. Welhouse would testify that the debtors have evaluated -in response to our communications with the U.S. Trustee -their immediate needs and at this time seek authority only to pay the common carriers and so that being said that while payment to the third party processors and warehousemen are necessary to the debtor's overall reorganization as well the Court need not hear the balance of the requested relief for that on the same kind of expedited basis but Mr. Welhouse would testify and describe the debtor's use of common carriers as follows: To expedite the shipment of raw materials and other goods from vendors and delivery of debtor's products to their customers and distributors, the debtors employ various common carriers through a third party shipping consultant called Commercial Traffic, Inc. While the debtors are solely liable for payment to the common carriers, Commercial Traffic negotiates shipping rights on the debtor's behalf, audits invoices and disburses payments to each common carrier. Mr. Welhouse will testify that as of the commencement date approximately \$350,000.00 in goods is currently in transit and in the possession of the common carriers and that the debtors owe Commercial Traffic and the common carriers paid through Commercial Traffic approximately \$60,000.00. Mr. Welhouse would testify that the raw materials and supplies in transit are the means by which the debtors manufacture products. Without such goods the debtors could not continue to

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57
    operate and supply their customers. Mr. Welhouse would testify
1
2
    that as noted in the customer program proffer, customers expect
 3
    and demand timely delivery of products and goods under just-in-
    time supply policies. A disruption to the debtor's supply
 4
 5
    chain will impair the debtor's ability to meet those
    expectations which in turn will harm the debtor's overall
 6
7
    reorganization.
 8
              Mr. Welhouse would testify that given the above
9
    granting the authority to pay the common carriers and
10
    Commercial Traffic in the ordinary course of business is in the
11
    best interest of the debtors and all parties-in-interest.
12
              I do believe, Your Honor, our proposed order at Tab
    18 has a provision for the creditors committee to revisit any
13
    of this.
14
15
              THE COURT: Okay.
              MS. DAVIS: Your Honor, with Ms. Goldstein's caveat
16
17
    with respect to the order of the amounts being paid at this
18
    time limited to common carriers not included in the other two
19
    areas, the U.S. Trustee would have no objection.
20
              THE COURT: Thank you. Does anybody else wish to be
21
    heard on it?
22
                        [Pause in proceedings.]
23
              THE COURT: All right. That motion is granted then
    with the caveats that have been provided.
24
25
              Okay.
                     What else do we need to do? Quickly.
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58
              MS. GOLDSTEIN: Your Honor, I think that concludes --
1
 2
              THE COURT: So, cash management you're putting off
 3
    until the next --
              MS. GOLDSTEIN: Well, cash -- no, that concludes the
 4
 5
    evidentiary.
                          All right. Okay.
 6
              THE COURT:
 7
              MS. GOLDSTEIN:
                              We need the cash management frankly -
 8
 9
              THE COURT: I was serious about my time limits.
10
              MS. GOLDSTEIN: We do need the cash management
11
    relief, Your Honor.
12
              THE COURT: Yes, that's what I thought.
13
              MS. GOLDSTEIN: I will quickly describe that. We
    don't have a proffer for that and that is critical in fact to
14
15
    the operation of the cash collateral provisions.
16
              THE COURT:
                          Right.
17
              MS. GOLDSTEIN: Before the filing the debtors
18
    operated on basically a zero balance system in which each
19
    division maintained a lock box for receivables which were swept
20
    daily into a master lock box account, then available funds in
21
    the master lock box account were swept daily and wired to the
22
    pre-petition secured lenders to pay off the revolver debt.
23
    Each division maintained an individual disbursement account on
24
    which checks to the suppliers would be drawn and on a daily
25
    basis Lexington calculated the funds needed to satisfy payables
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and their pre-petition secured lenders wired such funds to the master operating account. Lexington's expenses were debited from the master operating account even when checks are drawn from the division's individual disbursement account. The debtors effectively do not possess much cash in their bank accounts on a long-term basis in the past and their operations were funded through a revolving credit facility.

What is being proposed post-petition is that the debtors are no longer being funded through a revolver. Instead of wiring funds in the master lock box to the pre-petition lenders the funds will be transferred to the debtor's master operating account. In addition, the debtors, subject to the cash collateral and DIP orders would supplement their need for capital with a proposed \$4 million DIP loan and the proceeds of that will be deposited into a UST authorized depository.

THE COURT: Is First Merit an authorized depository?

MS. GOLDSTEIN: First Merit is where they currently have the operating account. That is not -- and we recognize that is something we need to work out with the U.S. Trustee.

The new account for the DIP proceeds will be at North Fork which is an authorized depository.

THE COURT: Okay. Let me hear from the UST.

MS. DAVIS: A very narrow issue, Your Honor, as to the debtor's interlineation on their checks that they will indicate DIP. They don't want to start doing it until seven

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60
    days after today or yesterday I should say, Your Honor.
1
                                                              That's
 2
    inappropriate to us, Your Honor [sic]. There should be
 3
    transparency with respect to the process, we're not talking
    about very much, simply just a stamping [sic], most of these
 4
 5
   you want to probably computerize. We just ask that that be
    immediately.
 6
 7
              THE COURT:
                          I agree.
 8
              Ms. Goldstein, get a stamp and stamp the checks.
9
              MS. GOLDSTEIN: Your Honor, in some of the other
10
    cases this condition is waived entirely but if the U.S. Trustee
11
    insists we're going to stamp the checks, I guess we can make
12
    that happen.
13
              MS. DAVIS: Yes, and just to add that during my
14
    tenure with the program which is about twelve years, it's never
15
    been waived but I just want to say that that's under the
16
    requirements --
17
              MS. GOLDSTEIN:
                              Thank you, Your Honor.
18
              THE COURT: Does anybody else want to be heard on
19
    this?
20
                             [No response.]
21
              THE COURT:
                         All right. Change the order, checks will
22
    be stamped.
23
              MS. GOLDSTEIN:
                              Okay.
24
              THE COURT: Granted.
25
              MS. GOLDSTEIN: Okay, Your Honor, we are not going to
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61 proceed with the investment guidelines motion as I mentioned. 1 2 THE COURT: Right. 3 MS. GOLDSTEIN: We'll just get a hearing date set and I think the only thing left -- unless I've missed something --4 is to talk about a hearing date. 5 THE COURT: All right. 6 7 MS. GOLDSTEIN: We would like to have -- well, I 8 guess we can't talk about the DIP filing hearing date so we'll go right to the initial case conference. We are thinking that 9 10 the final hearing on wages, what's left of the common carrier 11 motion, what's left of the customer program motion, the 12 investment guidelines and also hearings on motions that we are 13 filing today on twenty day's notice including the utility 14 retention application for Weil, Gotshal -- let me just tell you 15 what else -- interim compensation procedures, ordinary course 16 professional procedures, use tax motion, reclamation claim 17 procedures, we'd like to get a hearing the week of April 22nd 18 on all of that. 19 Your Honor, a footnote on the Weil, Gotshal retention. This is a corporate debtor. They obviously need to 20 21 have counsel in this case. We agreed with the U.S. Trustee to 22 do it on twenty day's notice and not seek interim relief. 23 We're assuming that that does not prejudice our clients in 24 using us and we're assuming that that does not prejudice our 25 ability to get nunc pro tunc relief on that retention.

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62
              THE COURT: Okay. So here's what we're going to do
1
2
    if this works for you. Two o'clock, Wednesday, April 23rd. It
 3
   doesn't work?
              MS. GOLDSTEIN: That is the one day in the week that
 4
   may present a difficulty.
 5
 6
              THE COURT: Because your partner, Mr. Perez, is
7
   before in the morning on the PRC --
 8
              MS. GOLDSTEIN: If I can get Mr. Perez to come before
9
   you at two o'clock -- is there any other possible -- I mean we
10
   will take that date obviously if you have --
11
              THE COURT: No, I was trying to simplify my life.
12
              This is all subject to whether I'm going to keep the
13
    case or not --
14
              MS. GOLDSTEIN:
                              Okav.
15
              THE COURT: Thursday, April 24th at 10:00 a.m.
16
             MS. GOLDSTEIN:
                              Okay.
17
              Thank you, Your Honor.
18
              We would like to schedule the initial case conference
19
    as well on that date.
20
              THE COURT: Right. I should tell you that I may or
21
   may not -- well, no, I'll have a courtroom. I've been playing
22
   musical courtrooms. My new courtroom is supposed to be
23
    finished by then. If not, we'll have another courtroom. There
24
    won't be a problem with that day.
25
              So subject to whether I continue to have the case,
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63
    10:00 a.m., April 24th and perhaps -- can you have the final
1
 2
   DIP hearing that day too? If it gets approved today you could
 3
              MS. GOLDSTEIN: We were going to ask, assuming the
 4
 5
    interim DIP is approved today, for a final DIP hearing earlier
 6
    than that, maybe April 16th or 17th?
 7
              THE COURT: Well, that's not going to be for me so --
 8
              MS. GOLDSTEIN: So I guess we should deal with the
9
    other Judge --
10
              THE COURT: You'll deal with whoever, yes. You may
    be dealing with the same Judge for everything. I just don't
11
12
    know yet.
13
              MS. GOLDSTEIN:
                              Okay.
14
              THE COURT: I will let you know as soon as possible.
15
              Does that conclude with what we need to deal with
16
    today?
17
             MS. GOLDSTEIN: I think that concludes what we need
18
    to do. We will make sure the U.S. Trustee is happy with the
19
    orders and get them to your chambers so that they can be
20
    entered today.
21
              THE COURT: Okay. Why don't you all sit tight. Let
22
   me see if I can resolve what's going to happen.
23
                              That was my next question.
              MS. GOLDSTEIN:
24
              THE COURT: We're keeping people waiting upstairs but
25
    I'll do that. Let me must -- we'll be in recess for about five
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64
1
    or ten minutes and let me see if I can resolve the issue of
2
    where your fate is going to be.
 3
                                  (Recess.)
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1	* * * *	
2	I certify that the foregoing is a transcript from an	
3	electronic sound recording of the proceedings in the above-	
4	entitled matter.	
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6		
7	CARLA NUTTER	
8		
9	Dated: April 8, 2008	
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